

Founded in 1984, Wind Point Partners is a Chicago-based private equity investment firm with ~\$6 billion in assets under management.

Wind Point focuses on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. The firm targets investments in the business services, consumer products and industrial products sectors.

As of Jul-25

## Senior Investment Team



Nathan Brown  
Managing Director  
1997



Paul Peterson  
Managing Director  
2000



Alex Washington  
Managing Director  
2002



Konrad Salaber  
Managing Director  
2004



Joe Lawler  
Managing Director  
2009



Peter Leemputte  
Principal  
2014



Adam Jump  
Principal  
2015



Clayton Finley  
Principal  
2017



Jake Behringer  
Vice President  
2019



Irwin Bhathal  
Vice President  
2022



Yury Kapko  
Vice President  
2020



Sean Lischke  
Vice President  
2018



Kathryn Kopp  
Vice President  
2020



Sam Burchell  
Vice President  
2021



Alec Petrie  
Vice President  
2022



Nick Wilson  
Vice President  
2022

## Operations Team Leadership



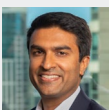
Trish Gilbert  
Chief Talent Officer  
2018



Ron Liberman  
Head of IR  
2017



Hannah Mitchell-Yoder  
Dir. of Operations  
2012



Usman Shakeel  
Gen. Counsel & CCO  
2022



Kristen Trotta  
Chief Fin. Officer  
2021



Felipe Soares  
Dir. of Value Creation  
2023

## INVESTMENT CRITERIA

### Business Services

- Logistics
- Maintenance Services
- Professional Services
- Security Services

### Industrial Products

- Distribution
- Infrastructure Products
- Specialty Materials

### Consumer Products

- Food

WE SEEK TO HELP COMPANIES REACH THEIR POTENTIAL

### Typical Platform Investments

- EBITDA: \$10M - \$75M
- Total Enterprise Value: \$100M - \$500M
- Equity Check: \$75M - \$300M
- Well-positioned competitively
- Historically profitable
- Well-suited to work with companies in need of a CEO or that would benefit from an active Chair

### Add-on Investments

- Seeking add-ons of all sizes for our current portfolio (see next page)

## 90+ platforms and 400+ add-on acquisitions completed



Producer of highly specialized reagents for use in critical global life science and specialty applications



U.K.-based producer of premium and natural pet foods and treats for dogs and cats



Manufacturer of critical infrastructure products for the North American electrical grid



Manufacturer of nonwoven products primarily for air filtration and sanitation applications



Provider of maintenance, testing and inspection services for fueling stations and EV charging infrastructure



Provider of remote security, access control and video monitoring solutions for gated communities



Regional provider of lawn care services to residential customers



\$1B+ super-regional fresh food distributor to foodservice and retail channels



Better-for-You kids nutrition platform with products delivered in a collectible format



Provider of water treatment products serving the recreational pool & industrial/municipal markets



Manufacturer of branded & non-branded salty snacks focused on the ethnic & Better-for-You segments



Family of architecture and engineering brands focused on education, healthcare & government



Provider of comprehensive direct-to-end-user fire, security and critical communications solutions



Provider of integrated dry bulk and liquid logistics solutions for the chemical and plastic industries



Omni-channel provider of outdoor products, including branded coolers, drinkware & accessories



Provider of pipe fittings, restraints and accessories for the waterworks industry



Provider of complex rack refrigeration and hot-side cooking equipment repair and maintenance services



North American provider of port-to-door containerized logistics services



Manufacturer of custom soups, sauces and dressings



Manufacturer of consumable pet products including animal litter, pet treats and dental chews



Manufacturer of Hispanic frozen novelty products under the Helados Mexico brand



Outsourced provider of mission critical locomotive services to the rail industry



Multidisciplinary engineering and consulting firm



R&D, supply chain and manufacturing partner to personal and beauty care brands



Trailer rental provider to the U.S. storage and cartage market