

Founded in 1984, Wind Point Partners is a Chicago-based private equity investment firm with ~\$8 billion in assets under management.

Wind Point focuses on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. The firm targets investments in the business services, consumer products and industrial products sectors.

As of Dec-25

## Senior Investment Team



Nathan Brown	Paul Peterson	Alex Washington	Konrad Salaber	Joe Lawler
Managing Director	Managing Director	Managing Director	Managing Director	Managing Director
1997	2000	2002	2004	2009

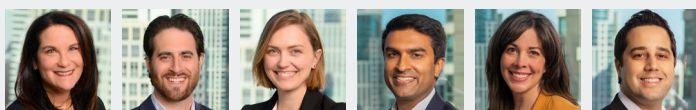


Jake Behringer	Clayton Finley	Adam Jump	Yury Kapko	Peter Leemputte
Principal	Principal	Principal	Principal	Principal
2019	2017	2015	2020	2014



Irwin Bhathal	Sam Burchell	Kathryn Kopp	Sean Lischke	Alec Petrie	Nick Wilson
VP	VP	VP	VP	VP	VP
2022	2021	2020	2018	2022	2022

## Operations Team Leadership



Trish Gilbert	Ron Liberman	Hannah Mitchell-Yoder	Usman Shakeel	Kristen Trotta	Felipe Soares
Chief Talent Officer	Head of IR	Dir. of Operations	Gen. Counsel & CCO	Chief Fin. Officer	Head of Value Creation
2018	2017	2012	2022	2021	2023

## INVESTMENT CRITERIA

### Business Services

- Logistics
- Maintenance Services
- Professional Services
- Security & Building Services

### Industrial Products

- Distribution
- Infrastructure Products
- Specialty Materials

### Consumer Products

- Food

## WE SEEK TO HELP COMPANIES REACH THEIR POTENTIAL

### Typical Platform Investments

- EBITDA: \$15M - \$90M
- Total Enterprise Value: \$200M - \$850M
- Equity Check: \$100M - \$400M
- Revenue: \$100M - \$600M
- Well-positioned competitively
- Historically profitable
- Well-suited to work with companies in need of a CEO or that would benefit from an active Chair

### Add-on Investments

- Seeking add-ons of all sizes for our current portfolio (see next page)

## 90+ platforms and 400+ add-on acquisitions completed



U.K.-based producer of premium and natural pet foods and treats for dogs and cats



Provider of contract warehousing and supply chain services to food, beverage and consumer staples end markets



Manufacturer of critical infrastructure products for the North American electrical grid



Manufacturer of nonwoven products primarily for air filtration and sanitation applications



Provider of remote security, access control and video monitoring solutions for gated communities



Provider of systems integration and service for building management systems for municipal, school and healthcare end markets



\$1B+ super-regional fresh food distributor to foodservice and retail channels



Better-for-You kids nutrition platform with products delivered in a collectible format



Provider of water treatment products serving the recreational pool & industrial/municipal markets



Provider of route-based, mobile on-site refueling solutions to diverse end markets



Manufacturer of branded & non-branded salty snacks focused on the ethnic & Better-for-You segments



Family of architecture and engineering brands focused on education, healthcare & government



Provider of comprehensive direct-to-end-user fire, security and critical communications solutions



Provider of integrated dry bulk and liquid logistics solutions for the chemical and plastic industries



Omni-channel provider of outdoor products, including branded coolers, drinkware & accessories



Provider of pipe fittings, restraints and accessories for the waterworks industry



Provider of complex rack refrigeration and hot-side cooking equipment repair and maintenance services



Manufacturer of custom soups, sauces and dressings



Manufacturer of consumable pet products including animal litter, pet treats and dental chews



Manufacturer of Hispanic frozen novelty products under the Helados Mexico brand



Regional provider of lawn care services to residential customers



Provider of maintenance, testing and inspection services for fueling stations and EV charging infrastructure



Multidisciplinary engineering and consulting firm



R&D, supply chain and manufacturing partner to personal and beauty care brands



Trailer rental provider to the U.S. storage and cartage market