

Founded in 1984, Wind Point Partners is a Chicago-based private equity investment firm with ~\$8 billion in assets under management.

Wind Point focuses on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. The firm targets investments in the business services, consumer products and industrial products sectors.

As of Dec-25

Senior Investment Team



Nathan Brown Managing Director 1997	Paul Peterson Managing Director 2000	Alex Washington Managing Director 2002	Konrad Salaber Managing Director 2004	Joe Lawler Managing Director 2009
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Jake Behringer Principal 2019	Clayton Finley Principal 2017	Adam Jump Principal 2015	Yury Kapko Principal 2020	Peter Leemptutte Principal 2014
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Irwin Bhathal VP 2022	Sam Burchell VP 2021	Kathryn Kopp VP 2020	Sean Lischke VP 2018	Alec Petrie VP 2022	Nick Wilson VP 2022
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Operations Team Leadership



Trish Gilbert Chief Talent Officer 2018	Ron Liberman Head of IR 2017	Hannah Mitchell-Yoder Dir. of Operations 2012	Usman Shakeel Gen. Counsel & CCO 2022	Kristen Trotta Chief Fin. Officer 2021	Felipe Soares Head of Value Creation 2023
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INVESTMENT CRITERIA

Business Services

- Logistics
- Maintenance Services
- Professional Services
- Security & Building Services

Industrial Products

- Distribution
- Infrastructure Products
- Specialty Materials

Consumer Products

- Food

WE SEEK TO HELP COMPANIES REACH THEIR POTENTIAL

Typical Platform Investments

- EBITDA: \$15M - \$90M
- Total Enterprise Value: \$200M - \$850M
- Equity Check: \$100M - \$400M
- Revenue: \$100M - \$600M
- Well-positioned competitively
- Historically profitable
- Well-suited to work with companies in need of a CEO or that would benefit from an active Chair

Add-on Investments

- Seeking add-ons of all sizes for our current portfolio (see next page)

90+ platforms and 400+ add-on acquisitions completed



U.K.-based producer of premium and natural pet foods and treats for dogs and cats



Provider of contract warehousing and supply chain services to food, beverage and consumer staples end markets



Manufacturer of critical infrastructure products for the North American electrical grid



Manufacturer of nonwoven products primarily for air filtration and sanitation applications



Provider of remote security, access control and video monitoring solutions for gated communities



Provider of systems integration and service for building management systems for municipal, school and healthcare end markets



\$1B+ super-regional fresh food distributor to foodservice and retail channels



Better-for-You kids nutrition platform with products delivered in a collectible format



Provider of water treatment products serving the recreational pool & industrial/municipal markets



Provider of route-based, mobile on-site refueling solutions to diverse end markets



Manufacturer of branded & non-branded salty snacks focused on the ethnic & Better-for-You segments



Family of architecture and engineering brands focused on education, healthcare & government



Provider of comprehensive direct-to-end-user fire, security and critical communications solutions



Provider of integrated dry bulk and liquid logistics solutions for the chemical and plastic industries



Omni-channel provider of outdoor products, including branded coolers, drinkware & accessories



Provider of pipe fittings, restraints and accessories for the waterworks industry



Provider of complex rack refrigeration and hot-side cooking equipment repair and maintenance services



Manufacturer of custom soups, sauces and dressings



Manufacturer of consumable pet products including animal litter, pet treats and dental chews



Manufacturer of Hispanic frozen novelty products under the Helados Mexico brand



Regional provider of lawn care services to residential customers



Provider of maintenance, testing and inspection services for fueling stations and EV charging infrastructure



Multidisciplinary engineering and consulting firm



R&D, supply chain and manufacturing partner to personal and beauty care brands



Trailer rental provider to the U.S. storage and cartage market